

# 3SP Group



**Michel Privat**  
**Director - Partnerships**

Michel Privat has a strong record in driving global business and sales growth and leading customer focused teams. He has an impressive record of technical and business achievements and brings over 20 years of experience in product and system development, product engineering, contract negotiation, project management, CMs management. Michel joined Alcatel Group in 1983. After some positions change within the group he joined Alcatel Optronics and served as V.P. Sales Asia and then senior Director for Avanex during 3 years. Michel started his professional career with a UK company specializing in the Metallurgy Heat Engineering & Technology and set up its subsidiary in France. He is an engineer with a degree on electronic and also holds a degree on physics engineering.